

# 2010 Pricing

## I. Results Scorecard Pricing

### Results Scorecard Term License and Users Fee: Monthly All-inclusive Payments

The Results Scorecard Term License (1) reduces up-front costs and (2) enables a licensee to use the Results Scorecard on a trial basis.

Blocks of Individual Users	Monthly Cost	Monthly Cost/User	Annual Cost
10	\$500	\$50	\$ 6,000
25	\$1,000	\$40	\$12,000
50	\$1,500	\$30	\$18,000
100	\$2,000	\$20	\$24,000
200	\$3,000	\$15	\$36,000
500	\$5,000	\$10	\$60,000

The Term License and Users Fee, paid monthly, is based on the number of individual end users. The Term License and Users Fee includes: (1) hosting of the licensed software on a server at RLG's data center, (2) initial set-up and configuration, (3) live technical support (9am-5pm ET), (4) 24-hour access to online support site, (5) training videos and documentation, (6) license to the Microsoft Technologies, and (7) access to the Results Scorecard Administration site via our technology partner, Insightformation, Inc.

## II. Options for Results-Based Accountability (RBA) and Scorecard Building Technical Assistance and Training

### Options for RBA TA and Training

Self Trained via book and DVD	\$100
Onsite Training	\$1500 - 5000/day
Consulting	\$100 - 500/hour

### Options for Scorecard Building TA and Training

Self-trained via videos and documentation	No additional fees
Training for staff	\$150 - \$300/hour
Scorecard Building	\$75 - \$300/hour

For more information on pricing and which model best suits you, please call 301-907-7541.